



LEE'S SUMMIT
MISSOURI
INTEROFFICE MEMORANDUM

CONTRACT DOCUMENT
Johnson County, Kansas Coop AutoRenewal

DATE: February 2020
TO: Key-Purchasing Personnel
FROM: Desiree Collins, Procurement and Contract Services
RE: Coop Contract for Communications System
Johnson County Kansas Agreement and LS Bid #2012-010/9R

Vendor	Motorola Solutions, Inc. c/o Commenco Inc. 1301 E. Algonquin Road Schaumburg, Il 60196
Phone & Fax	CALL FOR QUOTES TO CONFIRM CURRENT PRICING Kris Phone # 816-753-2166 Linda Phone#: 847-514-7130
Contact Person	Kris Evans (Commenco) or Linda Harmon
Ordering Instructions	<ul style="list-style-type: none">• Department Calls Vendor for Quote• Using Department to enter requisition into Lawson System for a Purchase Order to be issued.• Invoices will be paid against Lawson System Receivers and Lawson Purchase Order
Terms/Discounts	Net 30
Delivery	Destination
Pricing	See attached pricing or call for Quote
Response Time	As Required
Effective Dates	February 1, 2020 through February 1, 2021

cc: Accounts Payable (Include Wage Order, if applicable)
Bid File- Original memo

M:\PROCUREMENT\Agreements-Contracts\Piggyback Contracts\Old Coop Contracts\2012-010 CityWide Communications System\2012-010,9R Citywide Communications System\Contract Award Dept coversheet-Motorola.doc

The mission of the Purchasing Division is the commitment to provide the highest standard of service and professionalism to departments, suppliers, citizens, and other government entities. The Purchasing staff is dedicated to procuring quality goods and services in the most timely and cost effective manner while ensuring the compliance of all legal requirements, rules and regulations, and preserving public trust.



Motorola Solutions, Inc.
1303 E. Algonquin Road
Schaumburg, IL 60196

February 5, 2018

Ellen Wernicke
Director of Emergency Communications
Johnson County Kansas
11880 S. Sunset Dr
Olathe, KS 66061

Subject: Contract 07-13201/DL / Amendment 4

** Auto Renewal **
Valid 2-1-20 -
2-1-2021

Ms Wernicke;

As part of our commitment to Johnson County we routinely review and update the contract to insure you are getting the best value. With this amendment you will find that the discount levels of our most popular subscriber radios have increased and in addition we included some replacement products for expiring ones, thus keeping the contract fresh and relevant to Johnson County.

We thank you for the opportunity to serve Johnson County with our communications solutions and hope to continue our relationship by providing you with the best products and services available in the communications industry.

Sincerely,

MOTOROLA SOLUTIONS, INC.

Ali Kapadia
Territory Vice President
Government & Public Safety

Attachment:

**Amendment No 4 To
Communications System Agreement
(Contract Number 07-13201/DL v.3-12-13)**

This Amendment No. 4 to the Communications System Agreement, contract number 07-13201/DL v.3-12-13, ("CSA" or "Agreement") is made by and between Johnson County, Kansas ("County" or "Party" or "Licensee"), and Motorola Solutions, Inc., a corporation organized and existing under the laws of the State of Delaware ("Motorola" or "Contractor" or "Party") (collectively "Parties"). This Amendment No. 3 amends the Agreement identified above.

RECITALS

WHEREAS, the Parties entered into the Agreement dated March 19, 2013, under which the County agreed to purchase and Motorola agreed to sell an ASTRO 25 800 MHz Radio System Expansion and subsequent future equipment and software as to which the Parties may agree; and,

WHEREAS, the Parties entered into Amendment No.1 to facilitate future purchases of equipment, software and services pursuant to the terms and conditions of the CSA by updating Exhibit G, Motorola APC Discount Schedule 1-23-13; and,

WHEREAS, the Parties, pursuant to Section 16.9 of the CSA, wish to amend the CSA to accommodate such future purchases of equipment, software and services by updating Exhibit G, Motorola APC Discount Schedule 4-23-15;

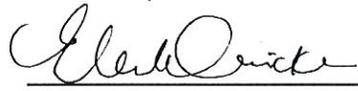
NOW, THEREFORE, the Parties agree that the CSA shall be amended as follows:

1. Amendment No. 4 shall only apply to purchase orders made after the execution of this Amendment and shall not apply to prior purchases pursuant to the CSA.
2. Section 1 – Exhibits B shall only apply to the ASTRO 25 800 MHz Radio System Expansion purchased pursuant to the CSA. Section 1 is hereby amended to replace Exhibit G with the attached Exhibit G, Motorola APC Discount Schedule and Bundled Radio Packages dated 02-05-18..

This Amendment No. 4 is effective on February 05, 2018..

BY SIGNING BELOW, both parties hereto accept this Amendment Number 4 to the Agreement. Except as amended herein, all the terms and conditions of the Agreement, as previously modified, remain unchanged and in full force and effect.

JOHNSON COUNTY, KANSAS

BY: 
NAME: Ellen Wernicke
TITLE: Director
DATE: 2-14-2018

MOTOROLA SOLUTIONS, INC.

BY: 
NAME: Ali Kapadia
TITLE: MSSSI Vice President
DATE: 2.14.18

Johnson County, KS
 Motorola Contract #07-
 13201DL
 Exhibit G 02-05-2018
 1/9/2012 rev 4/21/15-5/12/15

Infrastructure	APC	Product	Discount
	112	GTR8000 Stations	25.0%
	147	Router Equipment	25.0%
	222	Software	0.0%
	228	Centra Com Gold Elite	25.0%
		Centra Com Gold Elite	
	244	Accessories	25.0%
	280	Zone Controller	25.0%
	281	Zone Manager	25.0%
	404	Gold Series Elite Accessories	25.0%
	443	MCC7500	25.0%
	495	Field Replacement Units (FRU)	25.0%
	509	Quantar Stations	25.0%
	524	ASTRO DUI	25.0%
	675	QTAR SZ Intellirepeater	15.0%
	729	Software	0.0%
	823	Software	0.0%
	877	Master Site ASTRO	15.0%
	888	Astro Secure Equipment	25.0%

Subscriber	APC	Product	Discount
	430	Software (Flash) Upgrade	27.5%
	466	APX1500	40.0%
	471	APX4500	40.0%
	426	APX 4000 Portable	40.0%
	481	APX 6000 Portable	40.0%
	527	APX 6500 Mobile	40.0%
	536	APX 3000 Portable	40.0%
	655	APX 7000 Portable	40.0%
	656	APX 7500 Mobile	40.0%
	756	APX 6000 XE Portable	40.0%
	761	APX consolette	40.0%
	837	APX 1000 Portable	40.0%
	579	APX 8000 Portable	40.0%
	681	APX 8500 Mobile	40.0%
	837	APX 900 Portable	40.0%

Accessories - Subs	APC	Product	Discount
	115	Portable Accessories	40.0%
	256	Portable Accessories	40.0%
	271	Carrying Cases	40.0%
	291	batt management	40.0%
	372	Portable Accessories	40.0%
	453	battery	40.0%
	476	Portable Accessories	40.0%
	481	antenna	40.0%
	555	antenna	40.0%
	644	Mobile Accessories	40.0%
	706	Mobile Accessories	40.0%
	742	audio accessory	40.0%
	785	Chargers/Reconditioners	40.0%
	785	Portable Accessories	40.0%
	795	Portable Accessories	40.0%

Wireless Broadband	APC	Product	Discount
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117	Private Label RF Links	0.0%
214	MOSCAD Hardware	15.0%
224	Point-to-MultiPoint	15.0%
382	MOSCAD Software	15.0%
403	RNC3000 Data Controllers	15.0%
469	Network Fault Management	15.0%

Drop ship	APC	Product	Discount
	124	MC3000 Desktop Controller	8.0%
	131	Networking Products	15.0%
	131	Premysis Channel Banks	10.0%
	207	Coax Cable	8.0%
	207	Tower	8.0%
	207	Site Development NICE Logging	8.0%
	229	Recorder/Accessories	23.9%
	262	Control Station Cables	8.0%
	329	Site Buildings	15.0%
	415	Monitors	24.0%
	457	Minitor V Pagers	8.0%
	515	After Market Site Equipment	8.0%
	708	Computers	8.0%

Services	APC	Product	Price
	127	Portable Programming	\$60.00
	127	Mobile Programming	\$60.00
	127	Flash Upgrade	\$60.00
	127	Mobile Dash Mount Install	\$257.00
	127	Mobile Trunk Mount Install	\$354.00
	127	Mobile Dual Control Head Install	\$591.00
	127	Motorcycle Install	\$492.00
	127	Mobile Removal	\$60.00
	127	Control Station Install	\$1,335.00
	127	Template Building (Qty 20)	quote

Motorola may adjust rates periodically, but no more than once each calendar year. When making the adjustment, the rates shown above will be increased by the cumulative change in CPI-W (the US City Average Consumer Price Index for Urban Wage Earners and Clerical Workers) from January 2013 to the latest month for which statistics are available when the increase is implemented.

Above pricing does not include:

- Program Management Coordination
- Interface and hardware to David Clark/Firecom equipment
- Mobile installation hardware (i.e. faceplates/mounting brackets/equipment accessories)
- Relocation of existing equipment
- Loading ID's into Zone Controller

Desiree Collins

From: Wernicke, Ellen, EMC <EWernicke@jocogov.org>
Sent: Tuesday, February 11, 2020 11:58 AM
To: Desiree Collins
Subject: RE: Motorola Auto Renewal for 2020-2021
Attachments: Johnson Co Joint Purchasing Amd 4 Signed Final 021617.pdf

***** This email is from an external source, use caution before clicking on links or opening attachments. *****

We are still working off of the attached amendment.

Ellen

From: Desiree Collins <Des.Collins@cityofls.net>
Sent: Tuesday, February 11, 2020 11:46 AM
To: Wernicke, Ellen, EMC <EWernicke@jocogov.org>
Subject: Motorola Auto Renewal for 2020-2021

*****This message came from outside of Johnson County Government - please use caution when opening attachments or links.*****

Hello Ellen,

Can you please send me Amendment renewing Contract 07-13201/DL for this year?

Thank you



Des Collins | Procurement Officer I
220 SE Green Street | Lee's Summit, MO 64063
816.969.1082 | cityofLS.net | Des.Collins@cityofls.net



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